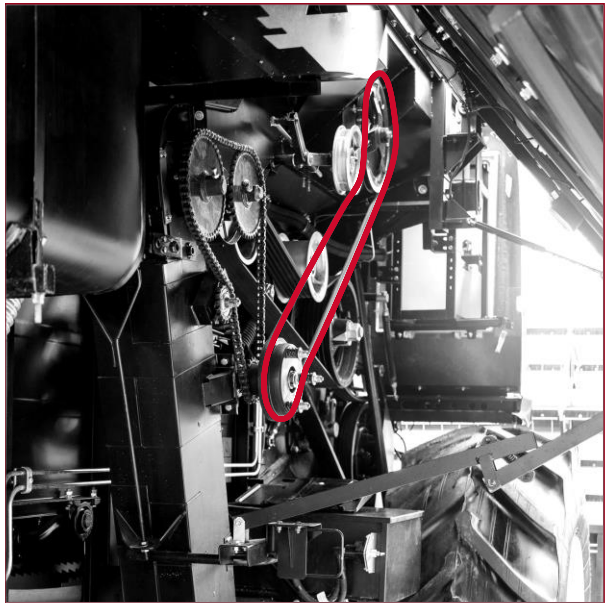
SANOK RUBBER





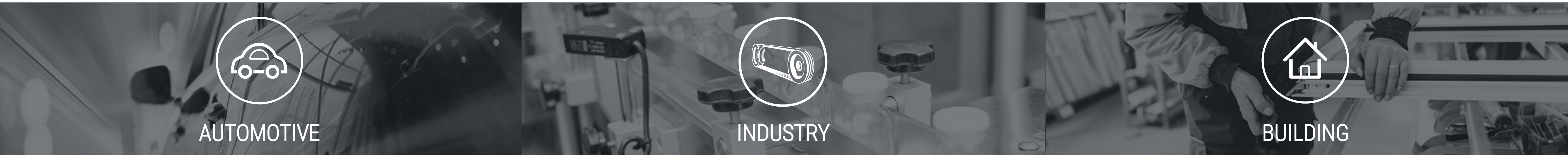

SANOK RUBBER GROUP
FINANCIAL RESULTS 2019

LEGAL RESERVATIONS

This presentation is for information purposes only and can not constitute grounds for concluding any agreements, it is not a recommendation regarding the purchase or sale of any securities. The statements that may appear in the presentation referring to future financial results of Sanok RC do not constitute any assurance, statement or guarantee that they will be achieved and may actually differ from them. The only reliable source of financial data, forecasts, events and indicators related to Sanok RC are current reports and financial statements published by Sanok RC in accordance with the disclosure obligations under Polish law.

SANOK RUBBER GROUP 31.12.2019

SANOK RUBBER



AUTOMOTIVE

- Sealing systems
- Antivibration Products

INDUSTRY

- V-belts
- Pharmaceutical Rubber Products
- Household Appliances Products

BUILDING

- Window Systems Seals
- Self-adhesive Seals

Sanok Rubber Company SA is recognized in Europe and Worldwide supplier of high-quality rubber, rubber-metal and rubber-plastic products.

Sanok Rubber Company SA has been successfully implementing a plan of development for over 85 years. It is based on the latest technologies, diversification of clients, products portfolio and strong position on the market.

Sanok Rubber Group:

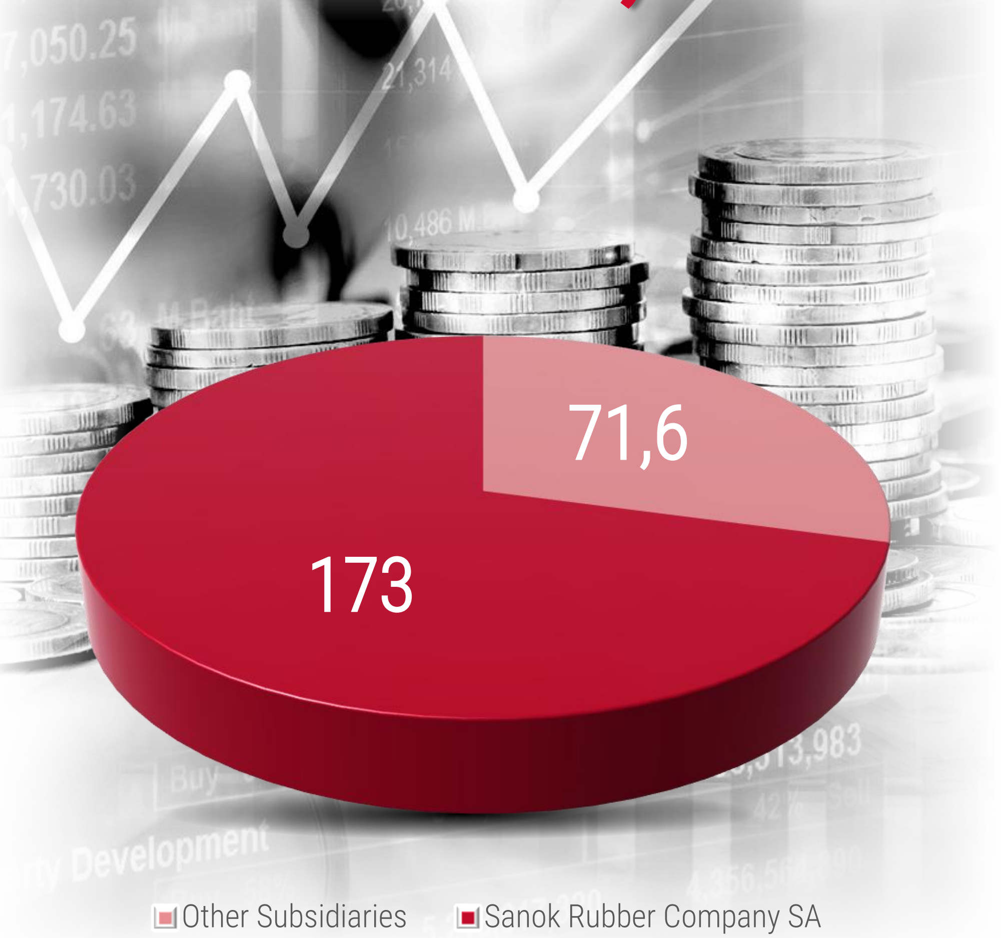
- Poland
- China
- Germany
- Russia
- Belarus
- Ukraine
- France
- Mexico

SANOK RUBBER GROUP

SANOK RUBBER

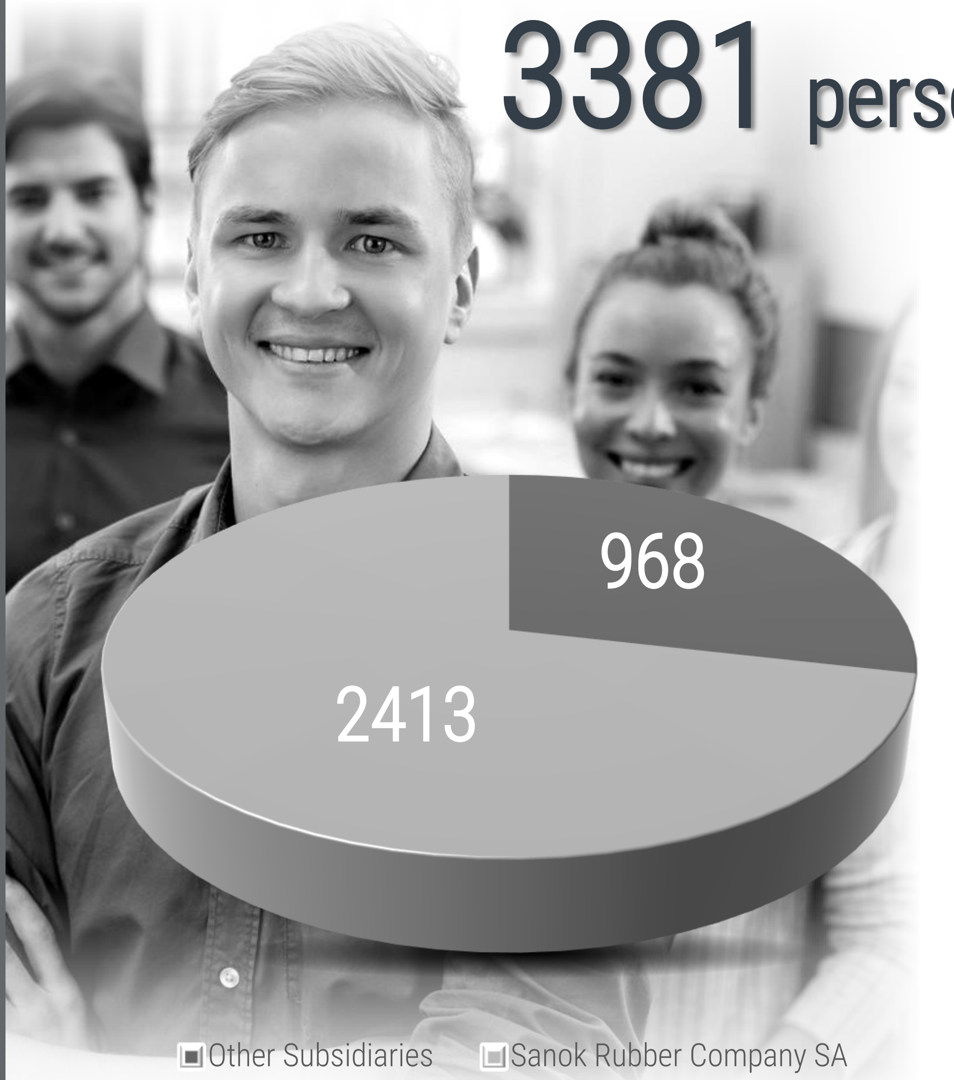
TURNOVER (mln EUR in 2019)

244,6 mln EUR



EMPLOYMENT (average employment in 2019)

3381 persons



SANOK RUBBER GROUP

SANOK RUBBER

SUBSIDIARIES POLAND

Stomet Sp. z o.o.
Sanok *100%*

Stomil Sanok Dystrybucja Sp. z o.o.
Bogucin near Poznań *100%*

- Stomil Sanok Dystrybucja
  Branch Bielsko-Biała
- Stomil Sanok Dystrybucja
  Branch Dębica
- Stomil Sanok Dystrybucja
  Branch Piekoszów k. Kielc
- Stomil Sanok Dystrybucja
  Sanok

PST Stomil Sp. z o.o.
Rymanów Zdrój *100%*

Stomil East Sp. z o.o.
Sanok *65,7%*

SUBSIDIARIES ABROAD

Colmant Cuvelier RPS S.A.S.
Villers-la-Montagne, France *100%*

Draftex Automotive GmbH
Grefrath, Germany *100%*

14,5%

Qingdao Masters of Rubber and Plastic Co., Ltd.
Jiaozhou, China *79,7%**

Sanok (Qingdao) Auto Parts
Jiaozhou, China *100%*

SMX RUBBER COMPANY SA de CV
San Luis Potosi, Mexico *99%***

Stomil Sanok Wiatka
Kirov, Russia *81,1%*

Stomil Sanok RUS
Moscow, Russia *100%*

Stomil Sanok BR
Brest, Belarus *100%*

Stomil Sanok Ukraina
Rivne, Ukraine *100%*

*Other 5,8% third side, no rights
** 1% of shares in possession of STOMET Sp z o. o.

FINANCIAL RESULTS 2015 - 2019

Sanok Rubber Capital Group

SANOK RUBBER

	2015	2016	2017	2018	2019
Net Sales [thous. PLN]	903 527	931 489	997 805	1 022 182	1 052 229
EBITDA [thous PLN]	152 839	166 270	146 602	126 330	88 296
EBITDA Margin [%]	16,9%	17,8%	14,7%	12,4%	8,4%
EBIT [thous. PLN]	116 086	129 541	108 295	84 817	32 579
Net Profit [thous. PLN]	97 233	104 041	81 049	64 449	51 835
Net profitability [%]	10,8%	11,2%	8,1%	6,3%	4,9%
Operating Cash Flow [thous PLN]	108 255	97 002	89 689	63 963	84 502
Purchasing of fixed assets and intangible assets [thous PLN]	64 097	42 485	87 819	107 215	118 295

FINANCIAL RESULTS 4Q 2015 - 2019

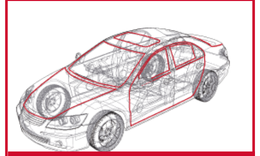
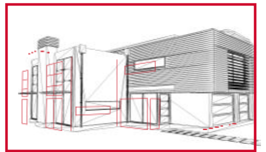
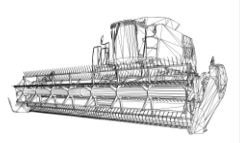
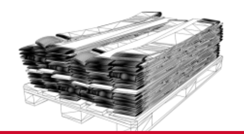
Sanok Rubber Capital Group

SANOK RUBBER

	2015	2016	2017	2018	2019
Net Sales [thous. PLN]	211 419	231 302	244 276	259 864	247 345
EBITDA [thous. PLN]	35 981	29 730	20 521	25 393	18 128
EBITDA Margin [%]	17,0%	12,9%	8,4%	9,8%	7,3%
EBIT [thous. PLN]	26 638	19 680	10 352	14 353	2 551
Net Profit [thous. PLN]	25 628	14 323	5 609	10 790	16 462
Net profitability [%]	12,1%	6,2%	2,3%	4,2%	6,7%
Cash Flow [thous PLN]	35 358	26 227	25 879	18 828	28 453
Purchasing of fixed assets and intangible assets [thous PLN]	29 528	13 506	31 246	40 340	34 617

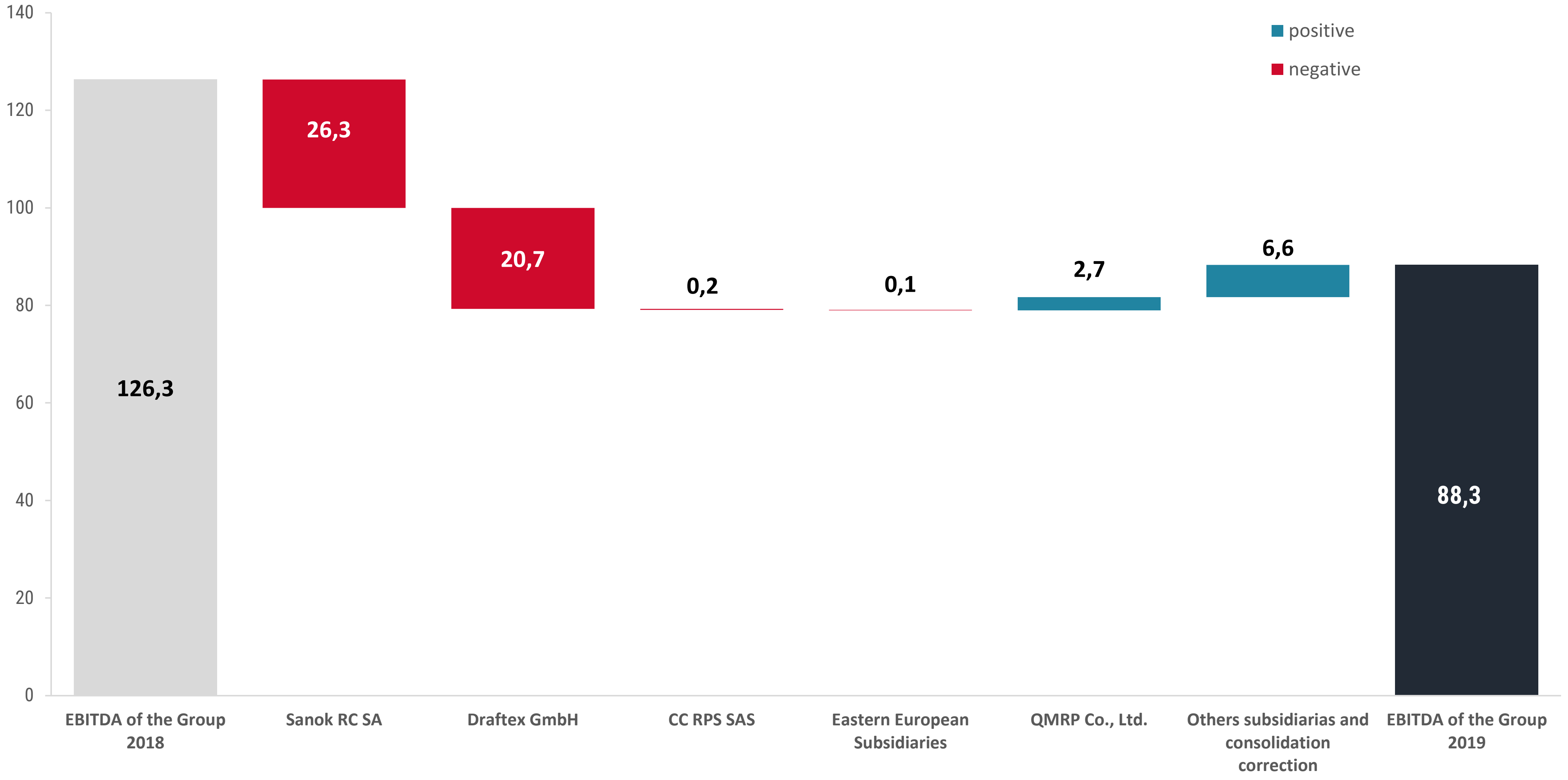
CONSOLIDATED SALES 2015 - 2019

Segments

	2015	2016	2017	2018	2019
 AUTOMOTIVE	515 492	516 777	568 894	609 304	631 991
 BUILDING	106 357	108 387	117 673	110 505	118 620
 INDUSTRY	153 897	155 264	162 856	156 978	156 355
 COMPOUNDS	94 190	112 082	109 964	113 608	106 759
OTHERS	33 591	38 979	38 418	31 787	38 504

FINANCIAL RESULTS 2018 - 2019
Sanok Rubber Capital Group

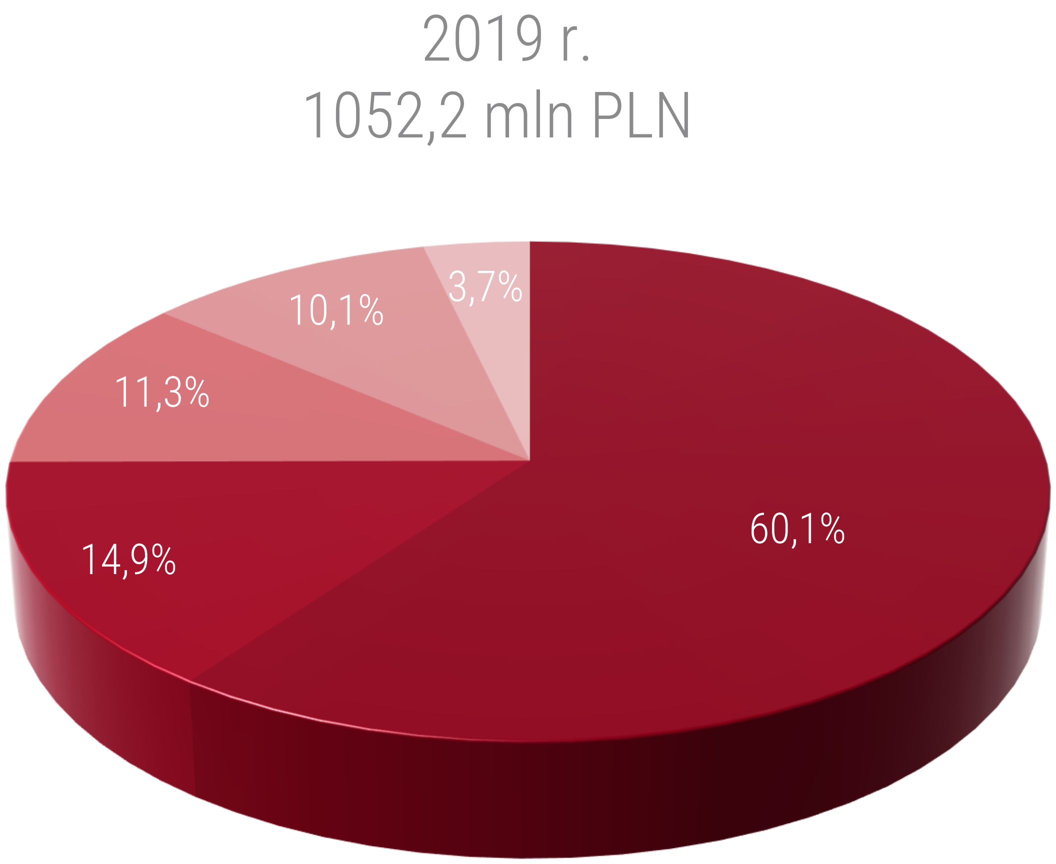
SANOK RUBBER

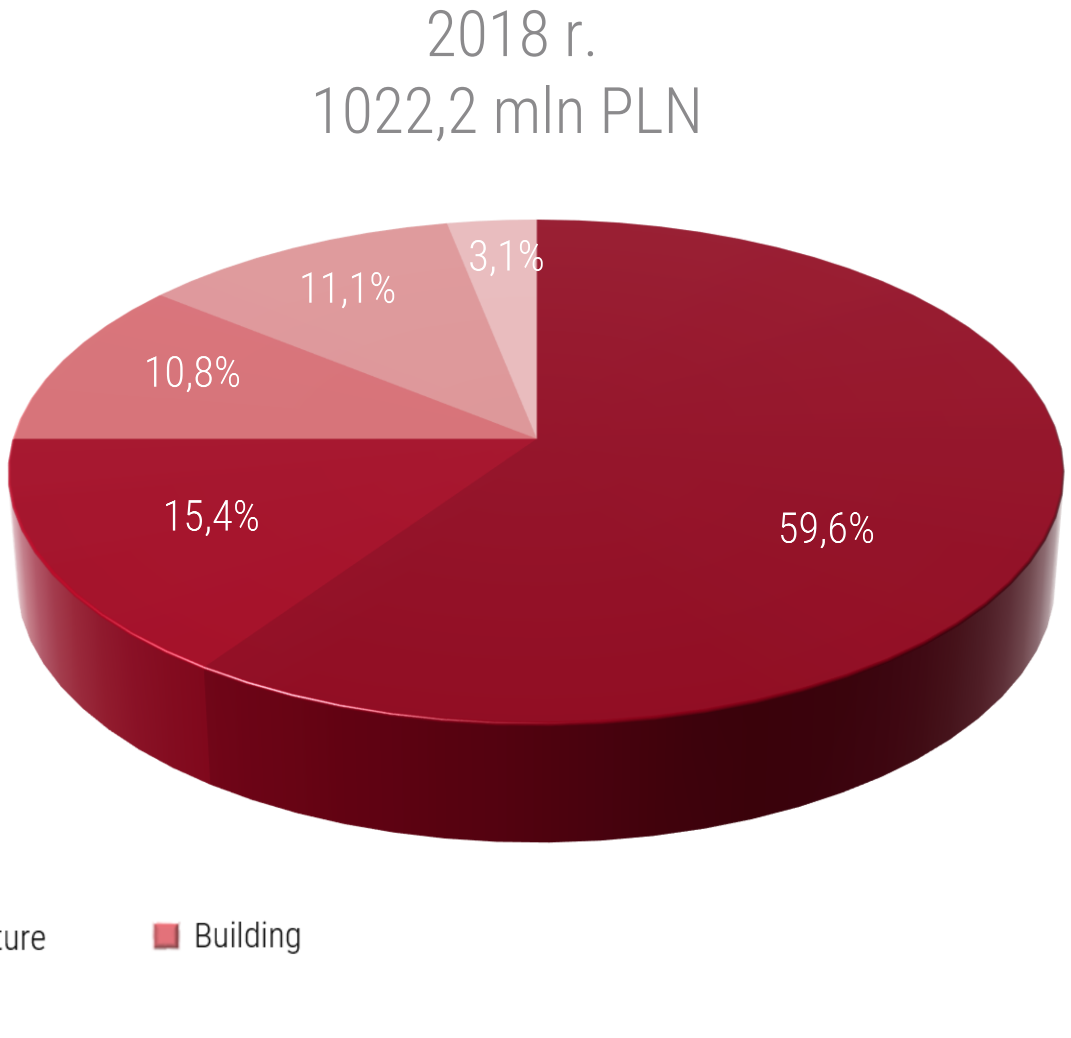


CONSOLIDATED SALES 2019

SANOK RUBBER

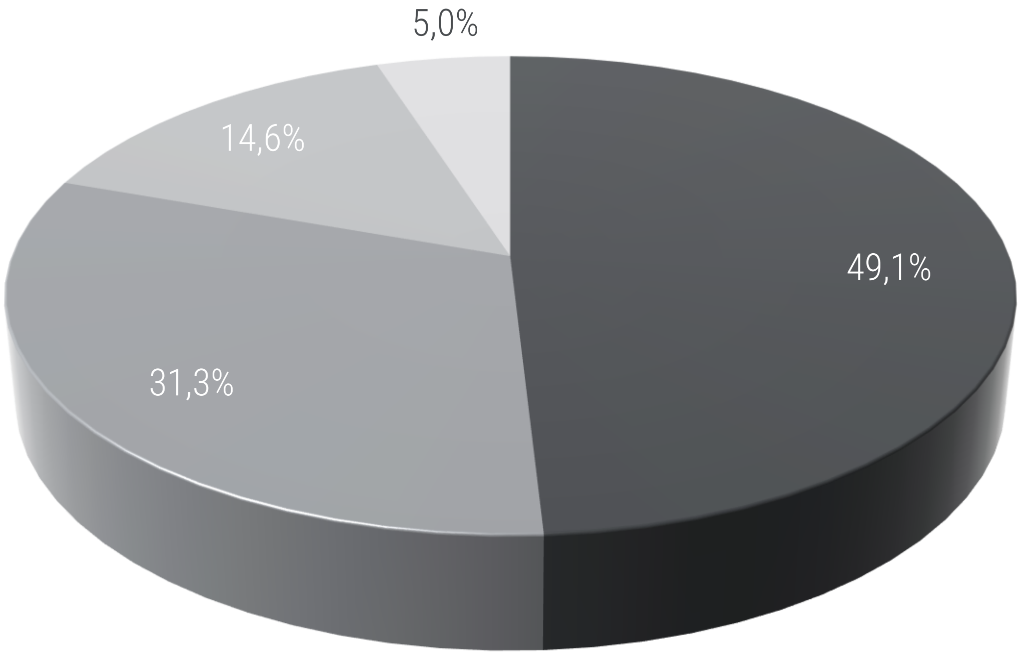
Capital Group



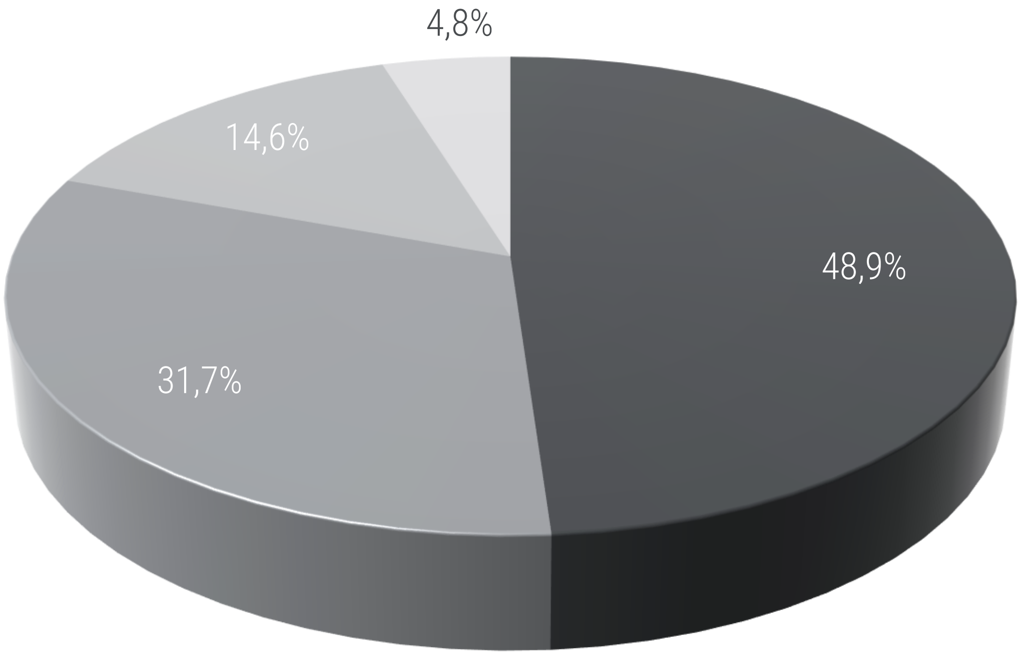


Capital Group

2019 r.
1 052,2 mln PLN



2018 r.
1 022,2 mln PLN



- EU countries
- Domestic sales
- Other foreign markets
- Eastern European countries

CONSOLIDATED BALANCE SHEET

SANOK RUBBER

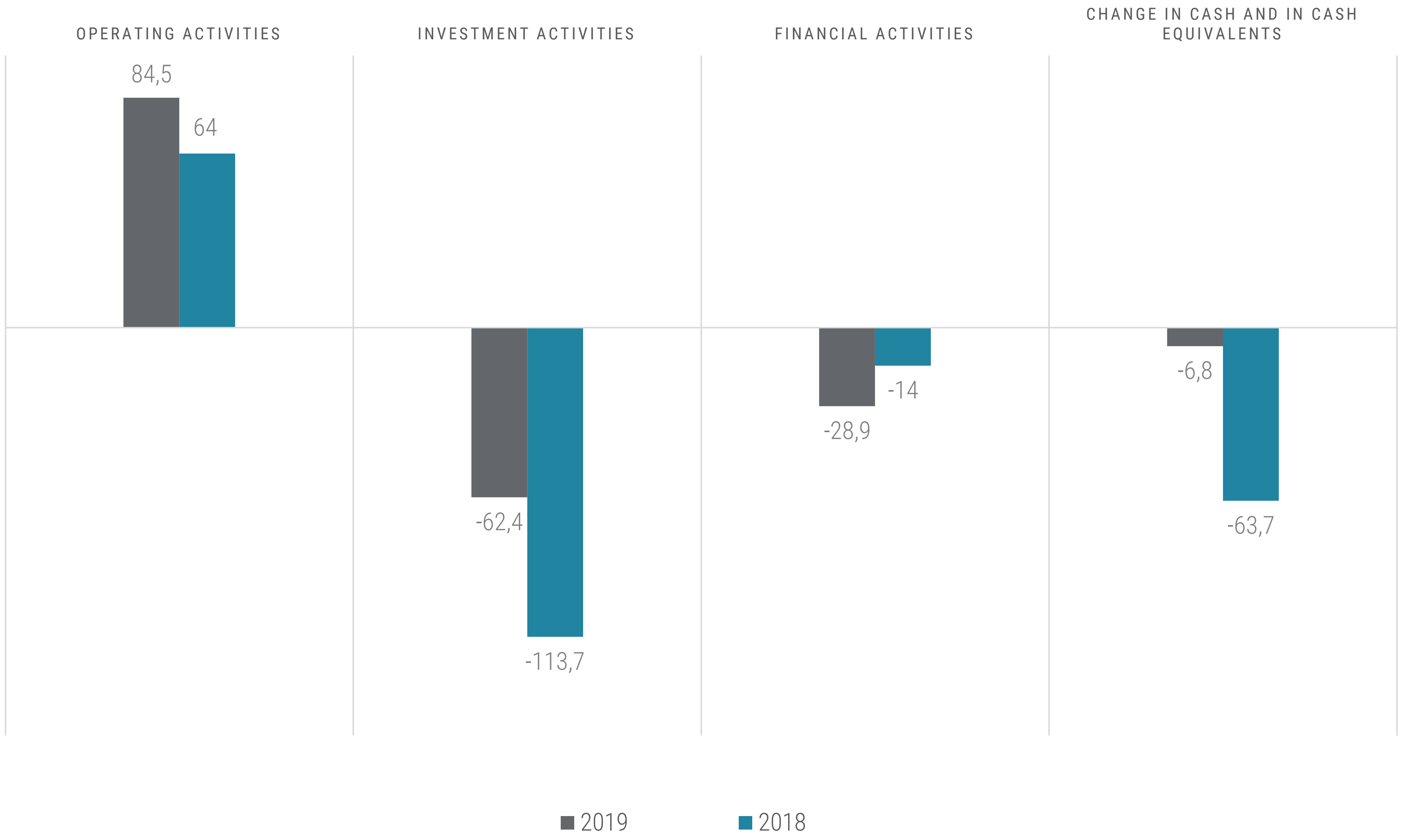
ASSETS	31.12.2019	Structure'19	31.12.2018	Structure'18	Dynamics %
Fixed assets	**489 719**	**51,3%**	**375 429**	**41,7%**	**130,4%**
Current assets; in it:	**464 945**	**48,7%**	**524 333**	**58,3%**	**88,7%**
Stocks	207 126	21,7%	199 098	22,1%	104,0%
Trade accounts receivable	173 163	18,1%	177 348	19,7%	97,6%
Financial assets	2 232	0,2%	59 112	6,6%	3,8%
Cash	79 727	8,4%	86 525	9,6%	92,1%
Others	2 697	0,3%	2 250	0,3%	119,9%
Total assets	954 664	100%	899 762	100%	106%

LIABILITIES	31.12.2019	Structure'19	31.12.2018	Structure'18	Dynamika %
Equity capital	**471 008**	**49,3%**	**452 726**	**50,3%**	**104,0%**
Long-term liabilities	**234 928**	**24,6%**	**30 941**	**3,4%**	**759,3%**
Short-term liabilities	**248 728**	**26,1%**	**416 095**	**46,3%**	**59,8%**
Short-term credits and loans	89 937	9,4%	259 959	28,9%	34,6%
Short-term payables	132 119	13,9%	129 727	14,5%	101,8%
Other short-term liabilities	26 672	2,8%	26 409	2,9%	101,0%
Tolat liabilities	954 664	100%	899 762	100%	106%

CONSOLIDATED CASH FLOW

SANOK RUBBER

[mln PLN]



FINANCIAL RESULTS SANOK RC SA

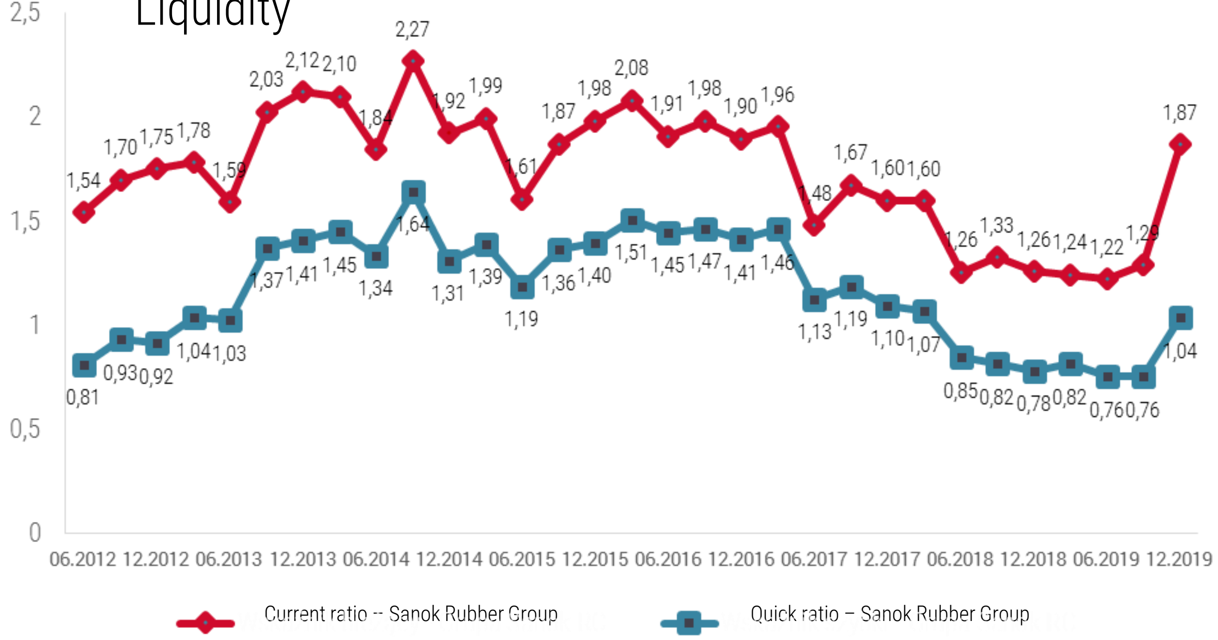
SANOK RUBBER

	Q4			1Y		
	2019	2018	%	2019	2018	%
Revenues from sales [thous. PLN]	169 520	184 179	92,0	745 052	733 969	101,5
EBITDA [thous. PLN]	17 152	24 249	70,7	86 723	112 928	76,8
[%]	*10,1*	*13,2*		*11,6*	*15,4*	
EBIT [thous. PLN]	5 297	15 808	33,5	44 797	80 893	55,4
[%]	*3,1*	*8,6*		*6,0*	*11,0*	
Net result [thous. PLN]	-17 233	13 064		34 328	71 084	48,3
[%]	*-10,2*	*7,1*		*4,6*	*9,7*	
Cash from operating activities [thous. PLN]	19 637	14 587	134,6	93 196	69 986	133,2

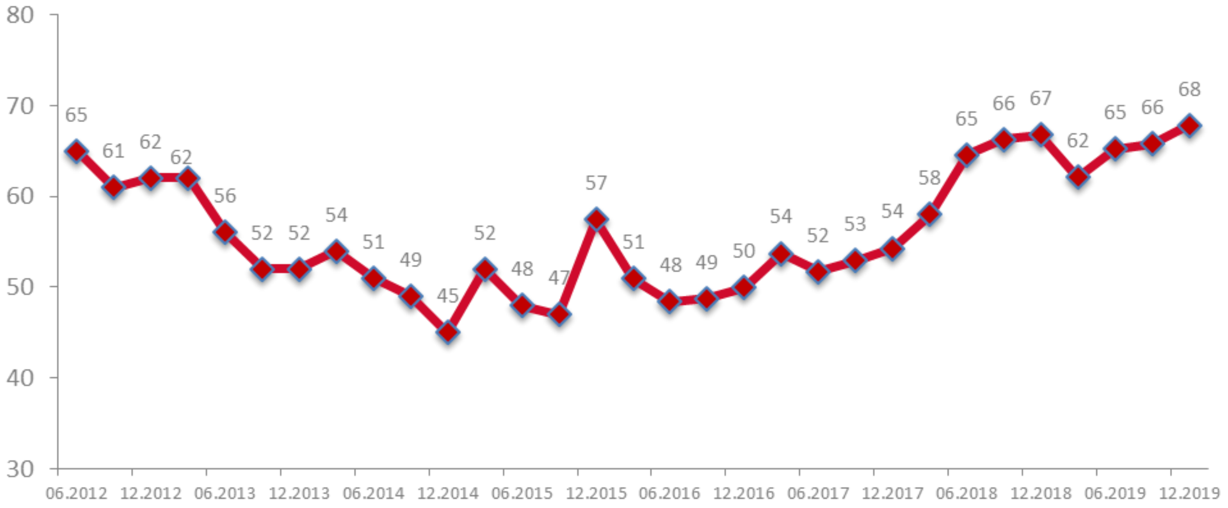
OPERATIONAL INDICATORS

SANOK RUBBER

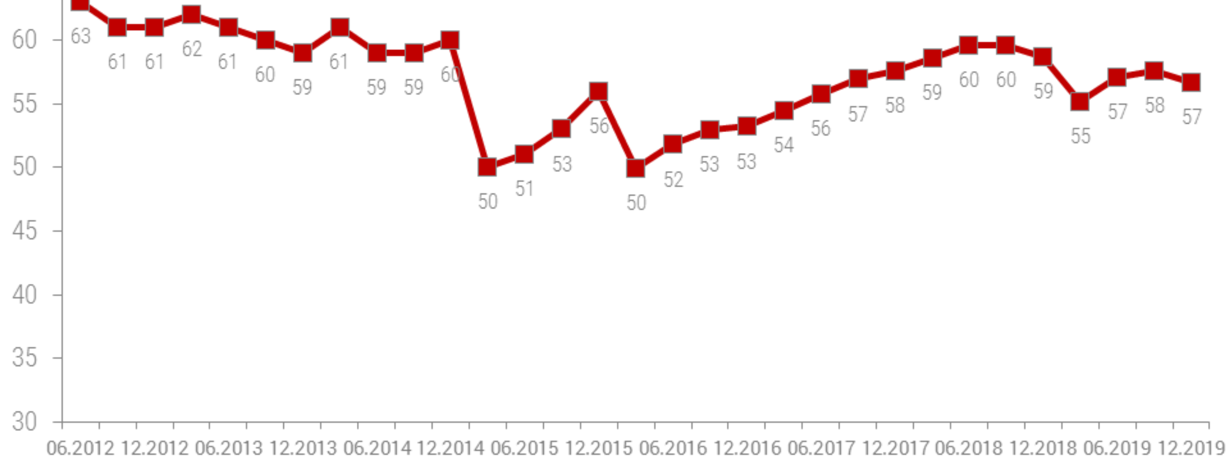
Liquidity



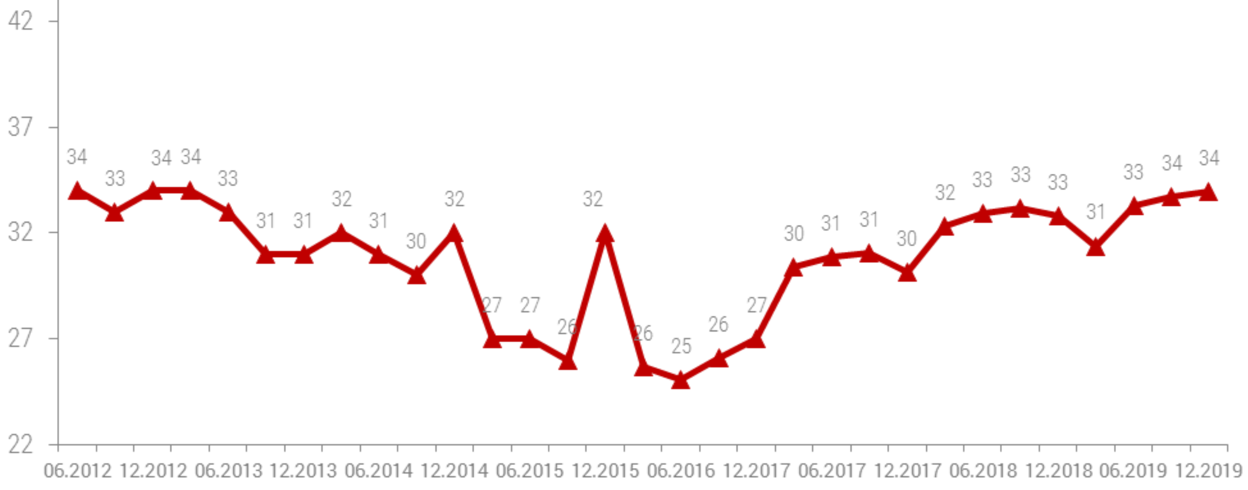
Stock turnover

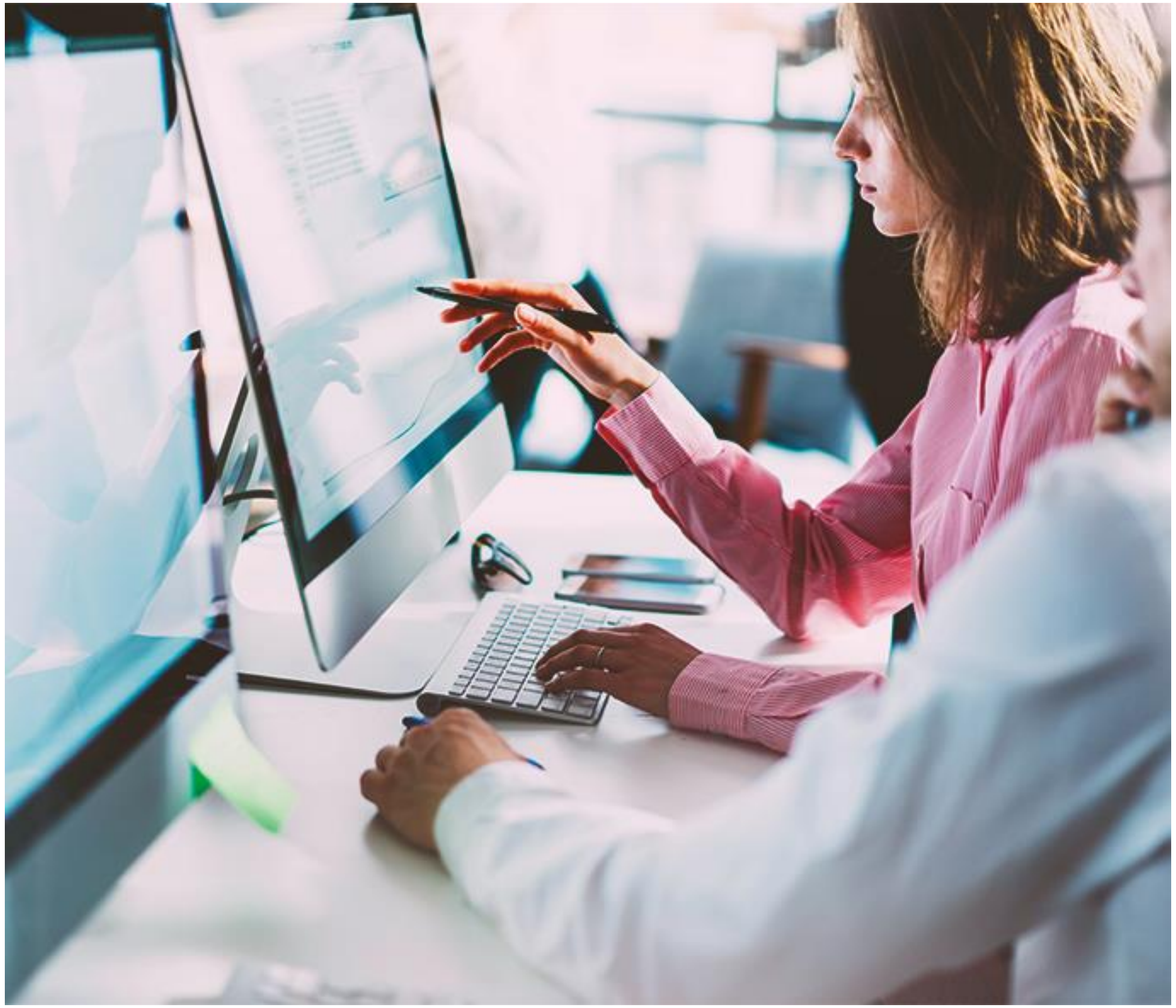


Debt turnover



Turnover of liabilities



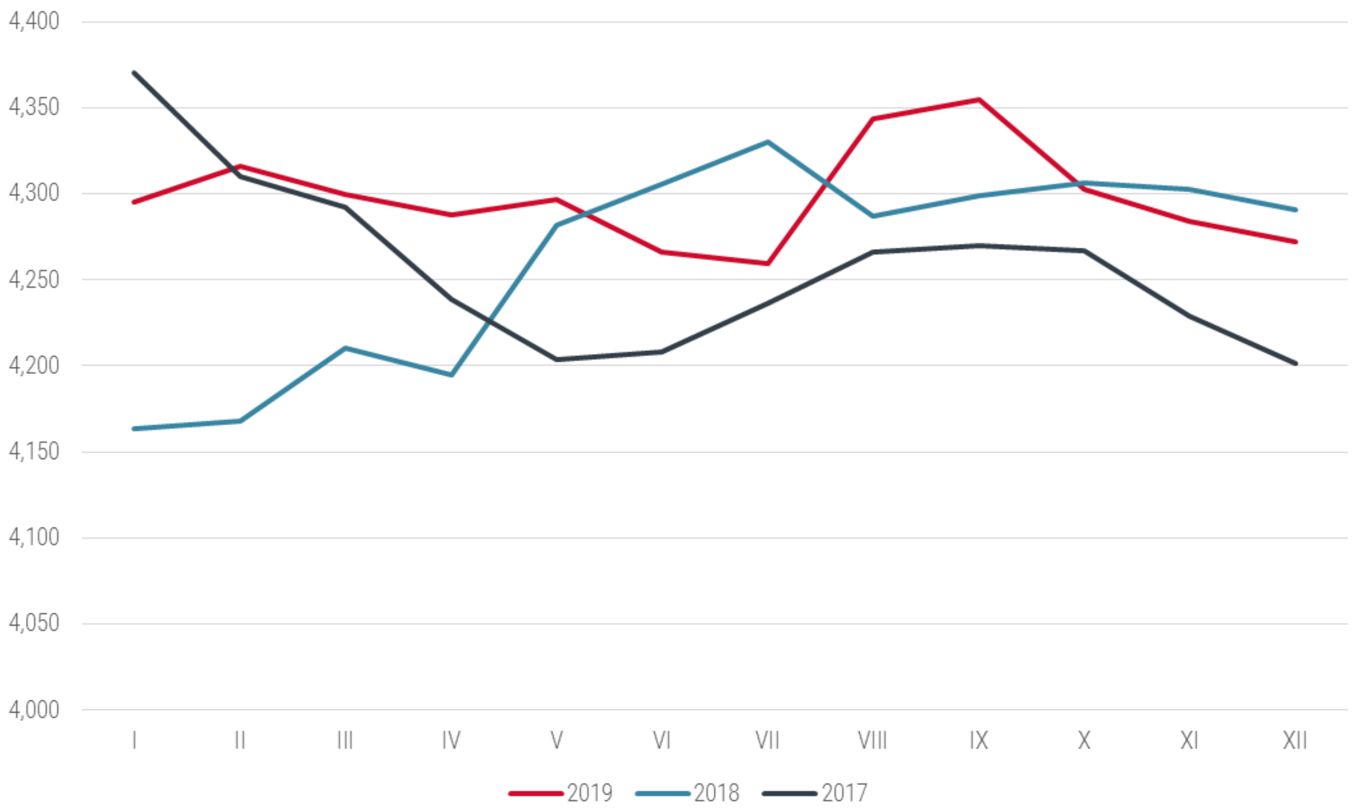


MACROECONOMIC ENVIRONMENT

CURRENCY EXCHANGE

SANOK RUBBER

EUR/PLN



Year	I	II	III	IV	V	VI	VII	VIII	IX	X	XI	XII
2019	4,295	4,316	4,300	4,287	4,297	4,266	4,260	4,344	4,355	4,303	4,284	4,272
2018	4,164	4,168	4,210	4,195	4,282	4,305	4,330	4,287	4,299	4,306	4,303	4,291
2017	4,371	4,310	4,292	4,239	4,204	4,208	4,236	4,267	4,270	4,267	4,229	4,202

SANOK RUBBER

FURTHER DEVELOPMENT OF THE GROUP

STRATEGIC OBJECTIVES

SANOK RUBBER

Reorientation of the building segment to new products giving greater growth potential.

Searching for opportunities for the current businesses development based on the automotive expansion. Expanding the product portfolio through acquisitions or partnerships.

Expanding the products portfolio and markets in the V-belt segment.

Consistent building of the global supplier position in the automotive segment.

2016

STRATEGY 2020

- Completion of the Draftex restructuring
- Restructuring and development of QMRP
- Further expansion

2020

- Investments in SANOK RC in accordance with the current policy

SANOK RUBBER

Thank you